

Global leader Selects VUE Distributor Accelerator from VUE Software to Support its Business Expansion

Coconut Creek, Florida, 03/04/2014 — VUE Software today announced that a US-based global leader in human resource solutions serving more than 20,000 clients worldwide, has selected VUE Distributor Accelerator from VUE Software to support its business expansion. VUE Distributor Accelerator consists of VUE Producer Compensation™, VUE Producer Contracting™, VUE Agency Management™, VUE Revenue Reconciliation™, VUE Analytics, and VUE Producer Self-Service Portal.

This leading organization focuses on senior and commercial health insurance, and owns the largest multi-carrier private health care exchange in the US. The company anticipates a rapid increase in health benefit enrollments through their health exchange, prompting a need to onboard and manage over 900 producers to support the expected increase in client base by leveraging the powerful and integrated features of VUE Software solutions to accommodate this expansion.

“VUE Software’s main objective is to help organizations facilitate growth by leveraging the process automation and efficiency gains inherent with VUE’s software products. For this client we have deployed all of our Distributor Accelerator tools to handle both their short term and long term growth strategies.” said Eric Bustos, Vice President of Sales and Marketing for VUE Software. After a rigorous review of potential vendors that could help this firm meet all aspects of their distribution growth strategies, it became clear that VUE Software’s products and skilled resources had the functionality and domain expertise to help the global leader meet their goals. The depth and breadth of VUE’s suite of applications, deep domain experience of their subject matter experts and delivery personnel, was clearly identified through the selection process.

By replacing their existing legacy system(s), automating onboarding and several other front office processes, the global leader will be able to achieve considerable increases in productivity, reductions in cost, and significant gains in speed to market, resulting in increased revenue production. In addition, VUE Software will ensure compliance with a modern and scalable producer management solution, while making it a breeze to setup complex commission hierarchies and build reusable commission templates for their large producer base. Finally, VUE Analytics will allow the global leader to create compelling reports that keep the stakeholders informed of all the updates in real-time, all accessible through a web-based, mobile enabled Producer Portal.

Additional Resources

- [VUE Distributor Accelerator](#)
- [VUE Producer Compensation](#)
- [VUE Producer Management & Compliance](#)
- [VUE Producer Onboarding](#)



About VUE Software®

VUE Software is a leading provider of insurance distribution management, incentive compensation, and sales performance software solutions. Backed by over 23 years of insurance experience, VUE Software solutions are built for the insurance industry to meet the unique needs of the life, health, property and casualty, distribution and non-carrier verticals. VUE Software is a doing-business-as (DBA) name of Computer Solutions and Software International, LLC (CSSI). For more information about VUE Software, please call 1.877.488.3763

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