

VUE Business Intelligence is a powerful reporting and analytics solution which provides insurance business managers ready access to the information and insight necessary for optimal sales performance management.

Execute Profitable Strategies

Increase sales productivity by leveraging dashboards, scorecards and easy-to-use on-demand reporting made available by VUE Business Intelligence. Track performance metrics to better understand factors influencing sales results and devise profitable strategies quickly.

Drill-down into Commissions, Policy, Premium, Line of Business, and Product data with ease.

Personalized dashboard provides an at-a-glance view of program and pipeline health.



Gain Business Insight

Out of the box dashboards provide instant access to the information insurance executives need to effectively manage sales performance. Key Performance Indicators (KPI's) based on industry best practices provide the insight necessary for informed decision-making.

Motivate Producer Sales

Drill-down through surface information to uncover connections between compensation and sales behavior. Extract detailed data and trends to quickly identify root causes of problems and implement measures to realign sales performance with company objectives.

Empower Business Users

Work more effectively without undue dependencies on IT. VUE Business Intelligence enables business users to build their own reports and personalize views for future access. Business users are empowered to focus on program results instead of wrestling with technology.

Integrate with Industry Tools

Flexible export capabilities allow users to extract data in standards-based formats for use in other departmental or organization-wide reporting and analytics solutions. Compatibility with Microsoft Office® ensures users access to accurate and consistent data through their preferred interface.

About VUE Business Intelligence

VUE Business Intelligence Features:

Dashboards

- Executive Sales Performance KPI's
 - Sales volume
 - Annualized premium
 - Paid premium
 - Subscriber count
 - Sales metrics against targets
 - Over 25 insurance focused indicators
- Easy-to-use graphical interface
- Automatic alerts when measures move beyond customizable ranges

Reporting

- 50 pre-built insurance focused reports
- Powerful drill-down capabilities on all measures
- Personalized views; by product, organizational hierarchy, geography, and many more dimensions.

Analytics

- Access to the entire dataset for comprehensive analysis
- Pre-built analytical tools, such as filtering and sums, empower business-users to perform their own analyses
- Export to industry-standard tools for further analysis or presentation

Value

VUE Business Intelligence helps deliver:

- Comprehensive insight into organizational sales performance
- Meaningful analysis of data for informed decision-making
- On-the-fly adjustment of incentive strategies to influence sales behavior that's better-aligned to organizational goals
- Straight-through access to actionable metrics across departments
- Reduced dependencies on IT resources

Technology

VUE Software utilizes Microsoft platform technologies as the foundation for all system development, providing a standard architecture to facilitate enterprise integration and assure cost effective implementation on commodity hardware. VUE Business Intelligence requires Microsoft SQL Server.

VUE Software is a founding member of Microsoft's Insurance Value Chain (IVC) and works closely with Microsoft to ensure leading system integration, scalability, reliability and security.

About VUE Software®

VUE Software, the product division of Computer Solutions and Software International (CSSI), is a leading provider of Distribution, Incentive Compensation and Sales Performance suites. Our solutions are built to meet the unique needs of the life, health, property and casualty and managing general agent verticals and backed by over twenty years of insurance experience.



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For More Information

For more information on VUE Software or to arrange a demo, visit www.vuesoftware.com, email us at info@vuesoftware.com, or call the VUE Software Sales Information Center at 1-877-488-3763.