

FOR IMMEDIATE RELEASE

BlueCross BlueShield of Vermont's Success with VUE Compensation Management Featured in Windows® in Financial Services Magazine

Coconut Creek, Florida, 05/04/2009 – Computer Solutions and Software International, Inc. (CSSI) today announced that the VUE Compensation Management project with BlueCross BlueShield of Vermont (BCBSVT) has been [featured](#) in Windows® in Financial Services Magazine, the source on Microsoft Technologies for financial services. VUE Compensation Management is developed on Microsoft .NET Framework enabling BCBSVT to decouple broker commissions from insurance premiums, reduce manual interventions by 97 percent and go paperless with broker commission statements.

“Since the start of the implementation in March 2007, VUE Compensation Management has enabled us to examine every broker compensation arrangement in place, identifying out-of-date incentive programs and recognizing cases where broker commissions were not leveraging the desired business result,” says Ellen Yakubik, marketing director for the company. “As a result of this data cleanup and improved processing controls, BCBSVT has saved nearly half a million dollars. Over the next few years, we expect VUE Compensation Management to help us further refine our broker payment processes and focus our commission costs on maximizing the value from our distribution channels.”

In addition, VUE Compensation Management has created a single data store for all broker information and has facilitated the insurer to disburse 85 percent of broker payments electronically. The time spent processing commissions has gone from 65 hours per month to only six, and as the organization continues to go paperless, it expects further savings.

VUE Compensation Management, with an intuitive interface, provides a solid platform for companies to create incentive programs that maximize sales of their most profitable products. Compensation strategies can be changed quickly in response to market opportunities, providing companies with a competitive advantage, and delivering the flexibility sales and marketing executives need.

About Windows® in Financial Services Magazine

The Source on Microsoft Technologies for Financial Services continues to capture and retain the attention of key decision makers in the Financial Services IT market, providing information covering the most important developments to meet the demands of an ever-changing Financial Services industry.

Issue by issue, they describe the latest trends, products and applications of technology solutions delivered by Microsoft and its expanding alliance of partners in the Financial Services arena. For more information about Windows® In Financial Services Magazine, please visit www.windowfs.com.

About CSSI and VUE Software®

VUE Software® is the product division of Computer Solutions and Software International (CSSI) dedicated to providing industry-specific business technology solutions to companies in the insurance, healthcare, and construction verticals. Because they are tailored to the needs of these particular industries, our solutions are different from one-size-fits-all performance management and compensation suites such as enterprise incentive management (EIM) and sales performance management (SPM) solutions. VUE Software's solutions allow companies to manage strategic incentive plans, automate producer administration and organize complex data and contractor policies, resulting in greater administrative efficiency and improved sales performance. For more information about VUE Software, please call 1.877.4.VUESOFT or visit www.vuesoftware.com.

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